

CMGA Annual General Meeting

March 8, 2014 • 10:30 am

St-Anselme, QC

AGENDA

- 1. Call to Order
- 2. Introduction of Directors and General Manager
- 3. Adoption of 2014 Agenda
- 4. Review of 2013 AGM Minutes
- 5. Committee Reports:
- a) Treasurer
- b) Breed Standards
- c) CNGF
- d) Production
- e) Show
- f) Membership
- g) Youth
- h) Translation
- i) Ad & Promo
- j) General Manager
- k) Constitution
- 6. Old and New Business
- 7. Items from the floor
- 8. Announcement of new Board Members
- 9. Adjournment



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ANNUAL GENERAL MEETING MARCH 9, 2013 • 10:45 AM CODRINGTON, ON

Present:

Board: Kerry O'Donnell, Laurie Fries, Jared Clarke, Stuart Chutter, Ryan Prins,

André Lavergne, Catherine Michaud, Karen Kolkman (ex officio)

Members & Guests: Blain Albin, Ken Andries, Douglas Brooks, Tim & Shauna Brown,

Kristin Farquharson, Helle & Paul Fisher, Allan Fortner, Angelique Graham, John Hancock, Anna Haupt, Julia & Frank Hoftyzer, Steve & Patty Lawrence, Cindy Lischka, Debbie & Don MacLachlan, Pierre & Olivier Marquis, Paul Marshall, Jeff Mason, Shaun & Kitty Milo, Christie Prins, Greta Prins, James & Vikki Reavely, Ruth & Dave Ryckman, Tobin & Erin Schlegel, Gordon Smith, Carole Soucy,

Catherine Turgeon, Peter Vingerhoeds, Michael Walder, Amanda Wells,

Cliff White, Kevin Weaver, Shawn Young

Votes: 24 CMGA members present + 1 proxy

1. Call to Order

At 10:45 a.m. by K. O'Donnell

- 2. Introduction of Directors and General Manager
- 3. Adoption of Agenda

MOTION: To adopt the 2013 AGM agenda as presented. *T. Schlegel / K. Milo. CARRIED*.

4. Adoption of 2012 AGM Minutes

MOTION: To adopt the 2012 AGM minutes as presented. C. Lischka / J. Clarke. CARRIED.

5. Committee Reports:

- a. Treasurer see report
 - *MOTION:* To adopt the Treasurer's Report and 2013 budget as presented. *J. Clarke / G. Smith. CARRIED*.
 - *MOTION:* To appoint Arlene Jansen of White City, Saskatchewan to audit CMGA's books for 2013. *J. Clarke / C. Prins. CARRIED*.
- b. Breed Standards see report
- c. Constitution Committee see report
 - Bylaw Amendment proposals
 - All agreed to vote on Resolutions 1 through 5 as a group (see Appendix A below)
 - In favour: 25. Opposed: 0. Abstained: 0. CARRIED.
- d. CNGF presentation by Jennifer MacTavish
- e. Production Committee see report
- f. Show Committee see report
 - discussion about biosecurity risks at shows
 - request that CMGA allow for electronic verification of registration papers at shows. Show Committee to investigate this further.
- g. Membership Committee see report
- h. Youth Committee see report
- i. Translation Committee see report
- j. Ad & Promo Committee see report
- k. General Manager see report

6. Old and New Business - none

7. Items from the floor

- *MOTION from the floor:* That the CMGA investigate offering registration/recording of crossbred bucks whose parents are registered with CLRC. *T. Schlegel / K. Milo.*
- Discussion: adding Type Evaluation scores to the information on the CLRC website database. GM to investigate this further.

8. Announcement of new directors

- Anna Haupt, Hagersville, Ontario 3 years
- Paul Marshall, Campbellford, Ontario 3 years
- Recognition of Kerry O'Donnell for her 10 years of service on the CMGA Board

9. Adjournment – Motion to adjourn at 12:00 pm by C. Prins.

Minutes: K. Kolkman, CMGA GM

This is my third and last Treasurer's report for the CMGA during my term on the Board of Directors. In the last few weeks before the AGM, we are working diligently to have the audit completed for presentation at the 2014 AGM. Our General Manager Karen Kolkman has again been the lead on the audit and has done a great job! I want to thank Karen for all her hard work and meticulousness in working with me over the last three years.

After completing our 2012 audit in 2013, our auditor Arlene Janzen informed us that she was no longer able to complete the CMGA's audit in the future. We requested quotes from various accounting firms and decided to engage Collins Barrow of Yorkton, as they provided the lowest quote and have worked with the CMGA in the past. The Board of Directors passed a motion to have Collins Barrow complete the CMGA's 2013 audit.

In 2013, due to slightly higher animal registration than budgeted and a couple of expenses that were not billed for in 2013 (but will be in 2014) the CMGA had a \$7,408.30 surplus over expenses (please note this is the unaudited estimated surplus, at the time I wrote this report the audit had not been completed, therefore the final audited value may vary).

As of February 24th, 2014, the balances in the CMGA accounts were as follows:

- CIBC Ottawa: \$12,571.48
- St. Gregor Credit Union (Annaheim)
 - o Chequing: \$63,200.98
 - o ADOPT Project Account: closed *
 - o 1 Year Redeemable Term Deposit: \$5,253.93
 - o 90-179 Day Redeemable Term Deposit: \$5,211.67
- Pay Pal: \$0.00

* The ADOPT Project Account is a project that was conducted by the Saskatchewan Ministry of Agriculture in association with the CMGA. The CMGA received a grant that covered all expenses from this project. This account was closed in June, 2013 as the project was completed and all expenses paid out.

The 2014 CMGA budget is also attached for review. This budget was passed by the CMGA Board of Directors on February 14th, 2014.

Highlights of the 2014 budget:

INCOME

- Overall, income is anticipated to be \$81,250.00, which is consistent with revenue seen in 2013.
- Advertising The Meat Goat Journal advertising is anticipated to remain constant for 2014. As always this income is used to offset costs of producing the journal and does not represent additional funds for the CMGA.
- AGM Income Is expected to match expenses and there-

- fore does not provide additional fees to the association. AGM income is raised through registration fees, CMGA Share Your Herd meat goat sale, and sponsorships.
- Income from the 2014 CMGA Type Evaluation program is based on participation in past years. The income received from this program is used directly to cover the costs of providing the program, and as with the MGJ does not represent additional funds for the CMGA.
- Memberships Are expected to continue to grow as they have for the last few years, as interest in the goat industry continues.
- Office cost reimbursement Includes fees for mailing out Producer Manuals, PayPal fees, etc.
- Show sanctioning fees Covers the cost of printing and mailing show ribbons.
- Paid to CMGA Includes fees for CMGA services, such as the administration of the ADOPT program financials.
- Registrations We anticipate animal registrations to continue to be strong in the meat goat industry in Canada.
 With the addition of the Kiko registry to the CMGA's programs we anticipate revenue to increase slightly over 2013.
- Sales Includes sales from subscriptions and promotional items
- Interest Income from investments; CMGA currently has two term deposits which generate interest.
- Credits written off Over payments that are never redeemed from stale accounts.

EXPENSES

- We anticipate expenses to the CMGA to total \$81,240.00 in 2014.
- Accounts written off This column represents non-payments on inactive accounts.
- AGM It has been the position of the Board of Directors for a number of years now that AGM costs are fully covered by its income and therefore the meetings do not use any additional funds from the CMGA budget. We anticipate a balanced AGM budget.
- CMGA Board Expenses In accordance with its by-laws, the CMGA Board must meet no less than every 110 days. With the exception of the AGM, all meetings of the Board are held by teleconference. The Board of Directors has utilized a less expensive teleconferencing service since 2012, which has kept teleconference costs low. Travel costs for directors to attend the AGM are represented in AGM expenses.
- CMGA Shows No new show ribbons need to be purchased in 2014, since two years' worth of ribbons were purchased in 2012.

- Type Evaluation Program This program is provided as a service to membership. Fees to participate (reflected in income) are set simply to cover the actual costs of delivering the program.
- General Manager For 2014, the Board has approved a budget which allows for the GM to work 2 days per week for 6 months of the year and 3 days per week for the other 6 months of the year. The BOD has also approved an increase of fees paid to the GM. This scenario will allow the GM time to undertake other tasks such as seeking out government funding for CMGA member projects, writing grant proposals, etc, while providing basic office and membership service to maintain the organization function.
- Advertising and Promotion To continue to promote the Meat Goat industry the BOD is looking into a number of new initiatives for 2014.
- Meat Goat Journal A slight increase is anticipated in the production of the Meat Goat Journal due to increased postage costs.
- Membership Expenses CLRC levies reflect the costs charged to CMGA by CLRC for registrations, transfers, membership renewals, etc.
- We have not been billed by CLRC for the establishment of the Kiko registry so we have budgeted for this expense again in 2014.
- CLRC Miscellaneous Reflects the amount CMGA is

- charged for additional mailing costs, returned cheques, special services (ex. annual membership renewal reminders).
- Office Expenses, Accounting and Legal This represents the cost of having the CMGA books annually audited. As discussed above, because we have had to change auditors, the cost of auditing the CMGA finances has increased.
- Telephone/Internet The amount shown in this category reflects the costs associated with maintaining the phone and Internet services at the CMGA office (not phone costs associated with teleconferences).
- Website We continue to maintain our website as the digital face of the CMGA. More updates are planned for 2014 as we incorporate more Kiko material. The majority of costs associated with the Website repairs and updates were included in 2013, including web hosting fees paid in advance for 2013-2015.
- Registration Expenses, DNA testing This reflects the amount CMGA is charged for DNA testing. This amount is partially recovered under income in the form of registration fees and DNA testing fees charged to members.
- CNGF membership It is anticipated that CMGA will continue their membership in CNGF for the 2014 year.

SUMMARY

• For the 2014 year, CMGA is anticipating a surplus of income over expenses of \$10.00.

	2013 BUDGET	2013 ACTUAL / ACTUEL	2014 BUDGET
Income / Revenu			
ADVERTISING / PUBLICITÉ	6,000.00	6,386.50	6,500.0
AGM Income / Revenu de l'AGA	6,750.00	6,811.70	5,850.0
CMGA Type Evaluation Program / Programme de classification	5,000.00	4,557.00	5,450.0
MEMBERSHIPS / COTISATIONS	14,000.00	13,453.00	15,500.0
OFFICE COST REIMBURSEMENT / REMBOURSEMENT FRAIS DE BUREAU	500.00	450.10	500.0
SHOW SANCTIONING FEES / FRAIS D'ACCRÉDITATION AUX EXPOSITIONS	1,000.00	990.00	1,000.0
PAID TO CMGA / PAYÉ À L'ACCB REGISTRATIONS / ENREGISTREMENTS	100.00 45.000.00	0.00	100.0
SALES / VENTES	45,000.00 350.00	48,606.39 136.69	46,000.0 200.0
INTEREST / INTÉRÊTS	150.00	138.57	150.0
CREDITS WRITTEN OFF / CRÉDITS RADIÉS	2.00	0.00	0.0
Total Income / Revenu total	78,852.00	81,529.95	81,250.0
Expense / Dépenses accounts written off / comptes radiés	50.00	0.00	50.0
AGM / AGA			
Advertising / Publicité	277.00	68.22	105.
Facility Rentals / Location des installations	940.00	1,547.49	920.0
Speakers / Conférenciers	1,155.00	1,021.95	0.0
Travel / Déplacements Total AGM / AGA	5,003.50 7,375.50	5,449.85 8,087.51	4,825.0 5,850.0
CMGA Board Expenses / Dépenses du CA			
Telecon Expenses / Conférences téléphoniques	500.00	380.74	500.
Travel / Déplacements Total CMGA Board Expenses / Dépenses du CA	1,000.00	0.00 380.74	500. 1,000.
CMGA SHOWS / EXPOS DE L'ACCB			
Show Ribbons / Rubans	0.00	724.30	0.
Total CMGA SHOWS / EXPOS DE L'ACCB	0.00	724.30	0.9
CMGA Type Evaluation Program / Programme de classification	4 000 00	4.750.05	5.000
Evaluator Fees & Expenses / Frais et dépenses des évaluateurs Forms & Handbook / Formulaires et manuels	4,900.00 100.00	4,756.25	5,000.
Total CMGA Type Evaluation Program / Programme de classification	5,000.00	4,756.25	450. 5,450.
GENERAL MANAGER / DIRECTRICE GÉNÉRALE			
Salary / Salaire	19,000.00	18,358.00	22,000.
GENERAL MANAGER - Other - DIRECTRICE GÉNÉRALE - Autre Total GENERAL MANAGER / DIRECTRICE GÉNÉRALE	19,000.00	0.00 18,358.00	0. 22,000.
ADVERTISING AND PROMOTION / PUBLICITÉ ET PROMOTION Advertising/Publicité; Production and printing of promotional items / Production			
et impression d'articles promotionnels Total ADVERTISING AND PROMOTION / PUBLICITÉ ET PROMOTION	1,500.00 1,500.00	1,460.55 1,460.55	1,500.0 1,500.0
	1,500.00	1,400.33	1,500.1
MEAT GOAT JOURNAL / REVUE		000.40	
Ad. sales commissions / Comissions sur les ventes de publicité	1,000.00 1,400.00	893.12 1.400.00	1,000. 1,400.
Coordination of content / Coordination du contenu MGJ Postage / Envoi postal	1,400.00	813.67	1,400.
MGJ Printing / Impression	3,700.00	3,867.60	4,000.
MGJ Shipping/Handling / Port et manutention	300.00	300.20	350.
	1,000.00	1,000.00	1,000.
Production and artwork / Production et graphisme	1,000.00		
Production and artwork / Production et graphisme Total MEAT GOAT JOURNAL / REVUE	8,500.00	8,274.59	
Total MEAT GOAT JOURNAL / REVUE MEMBERSHIP EXPENSES / DÉPENSES LIÉES À LA COTISATION	8,500.00	8,274.59	8,850
Total MEAT GOAT JOURNAL / REVUE MEMBERSHIP EXPENSES / DÉPENSES LIÉES À LA COTISATION CLRC Levies / Charges SCEA	8,500.00 20,000.00	8,274.59 18,787.46	8,850. 19,000.
Total MEAT GOAT JOURNAL / REVUE MEMBERSHIP EXPENSES / DÉPENSES LIÉES À LA COTISATION CLRC Levies / Charges SCEA CLRC Charges to set up Kiko Registry / Charges SCEA pour enregistrement Kiko	8,500.00 20,000.00 1,000.00	8,274.59 18,787.46 0.00	8,850. 19,000. 700.
Total MEAT GOAT JOURNAL / REVUE MEMBERSHIP EXPENSES / DÉPENSES LIÉES À LA COTISATION CLRC Levies / Charges SCEA CLRC Charges to set up Kiko Registry / Charges SCEA pour enregistrement Kiko CLRC Miscellaneous / Divers SCEA	8,500.00 20,000.00	8,274.59 18,787.46	19,000. 700. 1,300.
Total MEAT GOAT JOURNAL / REVUE MEMBERSHIP EXPENSES / DÉPENSES LIÉES À LA COTISATION CLRC Levies / Charges SCEA CLRC Charges to set up Kiko Registry / Charges SCEA pour enregistrement Kiko	20,000.00 1,000.00 1,300.00	8,274.59 18,787.46 0.00 880.46	19,000. 700. 1,300. 900.
Total MEAT GOAT JOURNAL / REVUE MEMBERSHIP EXPENSES / DÉPENSES LIÉES À LA COTISATION CLRC Levies / Charges SCEA CLRC Charges to set up Kiko Registry / Charges SCEA pour enregistrement Kiko CLRC Miscellaneous / Divers SCEA CLRC Credit Card Admin. / Admin. de Carte de crédit SCEA	20,000.00 1,000.00 1,300.00 600.00	8,274.59 18,787.46 0.00 880.46 818.34	19,000. 700. 1,300. 900. 4,400.
Total MEAT GOAT JOURNAL / REVUE MEMBERSHIP EXPENSES / DÉPENSES LIÉES À LA COTISATION CLRC Levies / Charges SCEA CLRC Charges to set up Kiko Registry / Charges SCEA pour enregistrement Kiko CLRC Miscellaneous / Divers SCEA CLRC Credit Card Admin. / Admin. de Carte de crédit SCEA CLRC DNA Sample Storage / Stockage d'Échantillon ADN SCEA Total MEMBERSHIP EXPENSES / DÉPENSES LIÉES À LA COTISATION OFFICE EXPENSES / BUREAU	8,500.00 20,000.00 1,000.00 1,300.00 600.00 4,400.00 27,300.00	8,274.59 18,787.46 0.00 880.46 818.34 4,262.00 24,748.26	19,000 700 1,300 900 4,400 26,300
Total MEAT GOAT JOURNAL / REVUE MEMBERSHIP EXPENSES / DÉPENSES LIÉES À LA COTISATION CLRC Levies / Charges SCEA CLRC Charges to set up Kiko Registry / Charges SCEA pour enregistrement Kiko CLRC Miscellaneous / Divers SCEA CLRC Credit Card Admin. / Admin. de Carte de crédit SCEA CLRC DNA Sample Storage / Stockage d'Échantillon ADN SCEA Total MEMBERSHIP EXPENSES / DÉPENSES LIÉES À LA COTISATION OFFICE EXPENSES / BUREAU Accounting and Legal / Comptabilité et frais juridiques	8,500.00 20,000.00 1,000.00 1,300.00 600.00 4,400.00 27,300.00	8,274.59 18,787.46 0.00 880.46 818.34 4,262.00 24,748.26	19,000. 700. 1,300. 900. 4,400. 26,300.
Total MEAT GOAT JOURNAL / REVUE MEMBERSHIP EXPENSES / DÉPENSES LIÉES À LA COTISATION CLRC Levies / Charges SCEA CLRC Charges to set up Kiko Registry / Charges SCEA pour enregistrement Kiko CLRC Miscellaneous / Divers SCEA CLRC Credit Card Admin. / Admin. de Carte de crédit SCEA CLRC DNA Sample Storage / Stockage d'Échantillon ADN SCEA Total MEMBERSHIP EXPENSES / DÉPENSES LIÉES À LA COTISATION OFFICE EXPENSES / BUREAU Accounting and Legal / Comptabilité et frais juridiques Office supplies / Matériel	8,500.00 20,000.00 1,000.00 1,300.00 600.00 4,400.00 27,300.00 1,500.00 800.00	8,274.59 18,787.46 0.00 880.46 818.34 4,262.00 24,748.26	8,850. 19,000. 700. 1,300. 900. 4,400. 26,300.
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Total MEAT GOAT JOURNAL / REVUE MEMBERSHIP EXPENSES / DÉPENSES LIÉES À LA COTISATION CLRC Levies / Charges SCEA CLRC Charges to set up Kiko Registry / Charges SCEA pour enregistrement Kiko CLRC Miscellaneous / Divers SCEA CLRC Credit Card Admin. / Admin. de Carte de crédit SCEA CLRC DNA Sample Storage / Stockage d'Échantillon ADN SCEA Total MEMBERSHIP EXPENSES / DÉPENSES LIÉES À LA COTISATION OFFICE EXPENSES / BUREAU Accounting and Legal / Comptabilité et frais juridiques Office supplies / Matériel Postage / Poste Telephone - Internet / Téléphone Website / Site Internet	8,500.00 20,000.00 1,000.00 1,300.00 600.00 4,400.00 27,300.00 1,500.00 800.00 1,500.00 1,500.00 1,500.00	8,274.59 18,787.46 0.00 880.46 818.34 4,262.00 24,748.26 1,575.00 263.55 1,041.04 1,234.32 1,166.14	8,850. 19,000. 700. 1,300. 900. 4,400. 26,300. 3,000. 800. 2,000. 1,300. 800.
Total MEAT GOAT JOURNAL / REVUE MEMBERSHIP EXPENSES / DÉPENSES LIÉES À LA COTISATION CLRC Levies / Charges SCEA CLRC Charges to set up Kiko Registry / Charges SCEA pour enregistrement Kiko CLRC Miscellaneous / Divers SCEA CLRC Credit Card Admin. / Admin. de Carte de crédit SCEA CLRC DNA Sample Storage / Stockage d'Échantillon ADN SCEA Total MEMBERSHIP EXPENSES / DÉPENSES LIÉES À LA COTISATION OFFICE EXPENSES / BUREAU Accounting and Legal / Comptabilité et frais juridiques Office supplies / Matériel Postage / Poste Telephone - Internet / Téléphone Website / Site Internet Total OFFICE EXPENSES / BUREAU	8,500.00 20,000.00 1,000.00 1,300.00 600.00 4,400.00 27,300.00 1,500.00 800.00 1,500.00 1,200.00	8,274.59 18,787.46 0.00 880.46 818.34 4,262.00 24,748.26 1,575.00 263.55 1,041.04 1,234.32	8,850. 19,000. 700. 1,300. 900. 4,400. 26,300. 3,000. 800. 2,000. 1,300. 800.
Total MEAT GOAT JOURNAL / REVUE MEMBERSHIP EXPENSES / DÉPENSES LIÉES À LA COTISATION CLRC Levies / Charges SCEA CLRC Charges to set up Kiko Registry / Charges SCEA pour enregistrement Kiko CLRC Miscellaneous / Divers SCEA CLRC Condit Card Admin. / Admin. de Carte de crédit SCEA CLRC DNA Sample Storage / Stockage d'Échantillon ADN SCEA Total MEMBERSHIP EXPENSES / DÉPENSES LIÉES À LA COTISATION OFFICE EXPENSE / BUREAU Accounting and Legal / Comptabilité et frais juridiques Office supplies / Matériel Postage / Poste Telephone - Internet / Téléphone Website / Site Internet	8,500.00 20,000.00 1,000.00 1,300.00 600.00 4,400.00 27,300.00 1,500.00 800.00 1,500.00 1,500.00 1,500.00	8,274.59 18,787.46 0.00 880.46 818.34 4,262.00 24,748.26 1,575.00 263.55 1,041.04 1,234.32 1,166.14	8,850. 19,000. 700. 1,300. 900. 4,400. 26,300. 3,000. 800. 2,000. 1,300. 800. 7,900.
Total MEAT GOAT JOURNAL / REVUE MEMBERSHIP EXPENSES / DÉPENSES LIÉES À LA COTISATION CLRC Levies / Charges SCEA CLRC Charges to set up Kiko Registry / Charges SCEA pour enregistrement Kiko CLRC Miscellaneous / Divers SCEA CLRC Credit Card Admin. / Admin. de Carte de crédit SCEA CLRC DNA Sample Storage / Stockage d'Échantillon ADN SCEA Total MEMBERSHIP EXPENSES / DÉPENSES LIÉES À LA COTISATION OFFICE EXPENSES / BUREAU Accounting and Legal / Comptabilité et frais juridiques Office supplies / Matériel Postage / Poste Telephone - Internet / Téléphone Website / Site Internet Total OFFICE EXPENSES / BUREAU REGISTRATION EXPENSES / DÉPENSES LIÉES AUX ENREGISTREMENTS DNA Testing / Testage AND Total REGISTRATION EXPENSES / DÉPENSES LIÉES AUX ENREGISTREMENTS	8,500.00 20,000.00 1,000.00 1,300.00 600.00 4,400.00 27,300.00 1,500.00 1,500.00 1,200.00 1,500.00 6,500.00	8,274.59 18,787.46 0.00 880.46 818.34 4,262.00 24,748.26 1,575.00 263.55 1,041.04 1,234.32 1,166.14 5,280.05	8,850 19,000 700 1,3000 900 4,400 26,300 3,000 800 2,000 1,300 7,900
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Total MEAT GOAT JOURNAL / REVUE MEMBERSHIP EXPENSES / DÉPENSES LIÉES À LA COTISATION CLRC Levies / Charges SCEA CLRC Charges to set up Kiko Registry / Charges SCEA pour enregistrement Kiko CLRC Miscellaneous / Divers SCEA CLRC Cordit Card Admin. / Admin. de Carte de crédit SCEA CLRC DNA Sample Storage / Stockage d'Échantillon ADN SCEA Total MEMBERSHIP EXPENSES / DÉPENSES LIÉES À LA COTISATION OFFICE EXPENSES / BUREAU Accounting and Legal / Comptabilité et frais juridiques Office supplies / Matériel Postage / Poste Telephone - Internet / Téléphone Website / Site Internet Total OFFICE EXPENSES / BUREAU REGISTRATION EXPENSES / DÉPENSES LIÉES AUX ENREGISTREMENTS DNA Testing / Tostage AND Total REGISTRATION EXPENSES / DÉPENSES LIÉES AUX ENREGISTREMENTS UNCATEGORIZED EXPENSES / DÉPENSES DIVERSES Bank Service Charges / Charge service bancaire	8,500.00 20,000.00 1,000.00 1,300.00 600.00 4,400.00 27,300.00 1,500.00 800.00 1,500.00 1,500.00 6,500.00	8,274.59 18,787.46 0.00 880.46 818.34 4,262.00 24,748.26 1,575.00 263.55 1,041.04 1,234.32 1,166.14 5,280.05	8,850 19,000 700 1,3000 900 4,400 26,300 3,000 800 2,000 1,300 7,900 1,500 1,500
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FINANCIAL STATEMENTS

Year Ended December 31, 2013

Annaheim, Saskatchewan December 31, 2013

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Independent Auditors' Report

To the Board of Directors
Canadian Meat Goat Association

Report on the Financial Statements

We have audited the accompanying financial statements of Canadian Meat Goat Association, which comprise the Statement of Financial Position as at December 31, 2012, and the Statements of Operations, Changes in Net Assets and Cash Flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Basis for Qualified Opinion

The organization has engaged a third party to administer registrations, certifications and memberships and related collections, including the establishement and monitoring of all related controls. It was not practical for us to examine the records of this third party. Accordingly, our verification of registrations and certification revenues was limited to the amounts recorded in the accounts of the organization. As such, we were unable to determine whether any adjustments might be necessary to revenue, excess of revenue over expenses, assets, liabilities, net assets and cash flows of the organization, regarding the completeness of these revenues.

Qualified Opinion

In our opinion, except for the effect of adjustments, if any, which we might have determined to be necessary had we been able to satisfy ourselves concerning the completeness of the revenues referred to in the preceding paragraph, these financial statements present fairly, in all material respects, the financial position of Canadian Meat Goat Association as at December 31, 2012, and its financial performance and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Other Matters

The financial statements of Canadian Meat Goat Association for the year ended December 31, 2012 were audited by another accountant who expressed a modified opinion on those statements on April 4, 2013. The previous auditor's opinon was modified relating to an inability to obtain audit assurance relating to the completness of registrations and certification revenues for the same reasons above.

Collins Barrow PQ LLP

Per: Mandy Two CA

Yorkton, SK February 28, 2014

Annaheim, Saskatchewan Statement of Financial Position as at December 31, 2013

Assets	2013	2012
Current Assets Cash and cash equivalents Short-term investments - note 4 Accounts receivable - note 5 Prepaid expenses	75,341 10,453 3,025 3,059	70,691 10,315 3,410 1,756
	\$ 91,878	\$ 86,172
Liabilities and Net Assets		
Current Liabilities Accounts payable and accrued liabilities - note 6 Deferred revenue - note 7	11,742 2,138 13,880	14,098 1,232 15,330
Net Assets Balance, beginning of year Add: Excess of revenue over expenses for the year Balance, end of year	70,842 <u>7,156</u> <u>77,998</u>	52,642 18,200 70,842
Approved as heliative fill to the	\$ 91,878	\$ 86,172

Approved on behalf of the board:

The notes to financial statements are an integral part of these financial statements.

Statement of Operations
For the year ended December 31, 2013

	2013	2012
Revenue		
AGM registrations and sponsorships	6,812	6,898
Canadian Meat Goat Journal advertising	5,592	7,526
Registrations	47,711	52,629
Memberships	13,453	13,249
Multi-species grazing project grant	1	8,203
Office cost reimbursement	450	560
Show sanctioning fees	990	1,065
Sales	55	362
Type Evaluation Program	4,557	5,839
Administration		330
Interest	139	142
Other		1
	79,760	96,804
Expenses - page 9		
Annual general meeting	8,036	4,325
Canadian Meat Goat Journal	8,275	8,900
Member services	25,973	27,436
Multi-Species Grazing Grant (ADOPT)	1	8,203
Office and administration	25,581	23,689
Type Evaluation Program	4,738	6,051
	72,604	78,604
Excess of Revenue Over Expenses for the Year	\$ 7,156	\$ 18,200

The notes to financial statements are an integral part of these financial statements.

Statement of Cash Flows For the year ended December 31, 2013

		2013		2012
Cash Provided By (Used In): Operations				
Excess of revenue over expenses for the year Net change in working capital		7,156 2,367) 4,789		18,200 402 18,602
Investing activities Additions to short-term investments	_(_	139)	_(_	142)
Net Cash Increase for the Year		4,650		18,460
Cash position, beginning of year		70,691		52,231
Cash Position, End of Year	\$	75,341	\$	70,691
Represented By: Cash and cash equivalents	\$	75,341	\$	70,691
Net change in working capital consists of: Decrease (increase) - accounts receivable - prepaid expenses Increase (decrease) - accounts payable and accrued liabilities - other current liabilities	(385 1,303) 2,355) 906	(1,989) 1,519) 6,002 2,092)
	\$(2,367)	\$	402

The notes to financial statements are an integral part of these financial statements.

Notes to Financial Statements
For the year ended December 31, 2013

1. Nature of Operations

The organization was incorporated on October 10, 1995 under the Animal Pedigree Act of Canada. The Canadian Meat Goat Association is engaged in the establishment of breeding standards, the keeping of pedigree records, and the registration of meat goats in Canada. The organization is not subject to income tax.

2. Significant Accounting Policies

These financial statements are the responsibility of management and have been prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNFPO) using the accounting policies as summarized below:

(a) Cash and cash equivalents

Cash and cash equivalents represents cash on hand and cash held in banks.

(b) Capital assets

Capital assets are expensed in the statement of operations.

(c) Revenue

The organization follows the deferral method of accounting for contributions. Restricted contributions, subject to external stipulations, are recognized as revenue in the year in which the related expenses are incurred. Restricted contributions for which the related restrictions remain unfulfilled are accumulated as deferred contributions. Unrestricted contributions are recognized as revenue when received or receivable if the amount can be reasonably estimated and collection is reasonably assured.

Meat Goat Journal advertising revenue is recognized when the service has been provided.

Members' fees are set annually by the board of directors and are recognized as revenue proportionately over the fiscal year to which they relate.

Meat Goat Journal subscription revenue is recognized proportionately over the period of the subscription. The liability for the portion of subscription revenues invoiced but not yet earned is recorded as deferred revenue.

Classification and registration revenues are recognized when the producer requests such services and the administration of the classification or registration has been completed.

Investment income comprised of interest from cash and fixed income investments are recognized on an accrual basis. Interest on fixed income investments is recognized over the terms of these investments using the effective interest method. Other investment income is recognized when it is received.

(d) Donated materials and services

The organization benefits from the donation of materials and services. These financial statements do not reflect the value of donations-in-kind received in the year.

Notes to Financial Statements For the year ended December 31, 2013

2. Significant Accounting Policies - continued

(e) Financial instruments

Measurement of financial instruments

The organization initially measures its financial assets and liabilities at fair value, except for certain non-arm's length transactions.

The organization subsequently measures all its financial assets and liabilities at amortized cost, except for investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in excess of revenue over expenses.

Impairment

Financial assets measured at cost are tested for impairment when there are indicators of impairment. The amount of the write-down is recognized in excess of revenue over expenses. The previously recognized impairment loss may be reversed to the extent of the improvement, directly or by adjusting the allowance account, provided it is no greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in excess of revenue over expenses.

(f) Estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reported period. These estimates are reviewed periodically and, as adjustments become necessary, they are reported in the statement of operations in the period in which they became known.

Significant estimates have been made in the following financial statement areas:

- the collectability of accounts receivable
- the value of prepaid supplies
- payables for which the good or service has been provided, but billing has not been received

3. Risks Arising from Financial Instruments

The organization is not exposed to significant risks through its financial instruments with the exception of credit risk.

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The organization is exposed to credit risk from the potential non-payment of accounts receivable. The organization provides credit to its customers in the normal course of operations.

Notes to Financial Statements
For the year ended December 31, 2013

4.	Short-Term Investments	2013	2012
	Description - 90 -179 day redeemable term account Measurement basis - amortized cost Significant terms - 0.95%, matures February 9, 2014	5,199	5,151
	Description - 1-year redeemable term account Measurement basis - amortized cost Significant terms - 1.75%, matures March 1, 2014	5,254	5,164
		\$ 10,453	\$ 10,315
5.	Accounts Receivable		
	Accounts receivable are comprised of the following items:		
	Accounts receivable Grants receivable	3,025	1,867 1,543
		\$ 3,025	\$ 3,410
6.	Accounts Payable and Accrued Liabilities		
	Accounts payable and accrued liabilities are comprised of the following items:		
	Accounts payable	8,997	7,797 3,600
	Project accounts payable GST payable	2,745	2,701
		\$ 11,742	\$ 14,098
7	Deferred Revenue		

7. Deferred Revenue

Deferred revenues include advertising revenues where the related advertising service has not yet been provided and the portion of annual Meat Goat Journal subscriptions where the subscriber is still entitled to journals post-year end.

	2013	2012
Balance, beginning of year	1,232	3,324
Less: Amount recognized as revenue Plus: Amount received	5,647 6,553	7,888 5,796
Balance, end of year	\$ 2,138	\$ 1,232

Notes to Financial Statements
For the year ended December 31, 2013

8. Comparative Figures

The comparative financial statements have been restated to correct the reporting of the revenues and expenses of the multi-species grazing project grant, as well as the reporting of deferred Canadian Meat Goat Journal revenues. As a result, the comparative statement of operations for the year ending December 31, 2012 has been restated as follows:

Line Item	As Restated	As Previously Stated	Difference
Revenues Multi-species grazing project grant Canadian Meat Goat Journal advertising	8,203 7,526	4,497 6,599	3,706 927 4,633
Expenses ADOPT browsing program ADOPT Administration	7,302 347	3,613 330	3,689 17 3,706
Adjustment to excess (deficiency) of revenue over expenses Balance of net assets, end of year, as previously stated			927 69,915
Balance of net assets, end of year, as restated			\$ 70,842

The comparative statement of financial position as at December 31, 2012 has been restated as follows:

Line Item	As	Restated		Previously Stated		fference
Grants receivable Accounts payable and accruals GST payable Deferred revenue Deferred multi-species grazing project grant	\$	1,543 (3,600) (2,701) (1,232)	\$ ((0 2,595) 2,159) 2,163)	\$ ((1,543 3,600) 106) 927 2,163

Schedule of Expenditures
For the year ended December 31, 2013

1	Annual General Meeting		2013	2012
1.	Advertising Facility rentals Speakers Travel		68 1,547 1,022 5,399	204 2,398 1,723
	Travol	\$	8,036	\$ 4,325
2.	Canadian Meat Goat Journal Ad sales commissions Coordination of content Postage, shipping and handling Printing Production and artwork	\$	893 1,400 1,114 3,868 1,000	\$ 1,002 1,400 1,189 4,309 1,000
3.	Member Services CLRC credit card administration CLRC DNA sample storage CLRC miscellaneous fees CLRC levies CLRC set-up costs DNA testing	\$	818 4,262 180 18,787 600 1,326 25,973	\$ 589 4,232 1,241 19,775 1,599 27,436
4.	Multi-species grazing project grant (ADOPT) Administration Bank charges Browsing program Conference Office supplies		1	\$ 347 3 7,302 500 51 8,203
5.	Office and Administration Accounting fees Board teleconferencing General manager wages Interest and bank charges Memberships Office supplies Postage and courier Show ribbons Telephone and internet Website	\$	1,575 381 18,358 160 500 329 1,041 724 1,234 1,279	\$ 1,260 72 17,167 130 500 416 1,378 615 1,241 910
6.	Type Evaluation Program Evaluator fees Travel, meals and accommodations	\$	4,200 538 4,738	\$ 2,396 3,655 6,051
	The notes to financial statements are an integrat of these financial statements.	gral		9

January 1, 2014 marked an exciting time for CMGA and Canadian Kiko breeders, as this date marked the official start date of CMGA assuming responsibility for the registration of Kiko goats in Canada. Prior to this time, Canadian Kiko breeders had to register with foreign registries, as no other option existed for them.

The process began back in May 2011 during a Strategic Planning Session held at the CMGA AGM, wherein the Canadian Meat Association Board of Directors identified the registration of other meat goat breeds as a priority for the Association.

Canadian Kiko breeders assumed the lead on this project and conducted surveys and consultations with all known Canadian Kiko breeders and on March 12, 2012, a letter was presented to the CMGA from the Kiko breeders indicating their desire to have CMGA assume registration of the Kiko breed. Tables of eligibility for registration and breed standards were developed.

In order to comply with the Animal Pedigree Act (under which CMGA is incorporated), consultation with CMGA

membership was then required in order to move forward with the required by-law amendments to incorporate the Kiko registry. A mail-in ballot was distributed to all CMGA members in 2012. Agriculture Canada required a 25% response rate from membership for CMGA to proceed. 56% of membership responded with 96% voting in favor. These by-law amendments were presented and passed by membership at the 2013 CMGA AGM, with final approval being received from Agriculture Canada in late 2013.

The Canadian Meat Goat Association is proud to have achieved this milestone and is hopeful that Canadian Kiko breeders will take advantage of this new registry system. (From January 1, 2014 – July 31, 2014, all animals transferred from a foreign registry to the Canadian Kiko herd book will receive a discounted registration fee.)

Thank you to our General Manager Karen Kolkman for all her hard work in seeing this new initiative to success, as well as to the Kiko committee consisting of Catherine Michaud, Mario Duchesne, André Lavergne and Kerry O'Donnell.

Canadian National Goat Federation

by Stuart Chutter

Stuart Chutter currently serves as the CMGA representative to the CNGF and also as CNGF Treasurer.

The Canadian National Goat Federation is facing considerable challenges and the CMGA has expressed concern about its ability to continue to add value to the Canadian goat industry.

Areas that the CMGA has identified as concerns that limit the effectiveness of the CNGF include:

- 1. Inadequate financial resources to appropriately address national industry issues.
- 2. Lack of engaged board members and member organizations.
- 3. Lack of a formal strategic plan and financial plan.

1. Financial

- The CNGF operates at a deficit. The current bank account balance does not allow for this to continue for the long term. Without a significant change to the income structure, the CNGF will likely not be an effective advocate of the industry.
- Growing Forward 2 applications (to move forward with traceability) require a 15% in-cash contribution. The CNGF does not have access to this level of cash and can

only move forward with GF2 funding if it is successful in lobbying government for 100% funding.

- Lack of engaged board members and member organizations
- The majority of the CNGF Board is either planning to step down or have already stopped participating in the Board and have not yet found a replacement. There is an obvious lack of passion on the Board with the majority of input and involvement resting on a small group of Board members
- The CNGF and Ontario Goat have been unable to find a solution to move forward in a working relationship. The CNGF therefore is missing a key player in the national voice. There have been repeated expressions of concern from government officials regarding the segmentation in the goat industry. Government (AAFC) has made repeated requests to the CNGF to find common working ground with OG to move forward on national issues (specifically traceability). It is likely that government is not hearing clear messaging from the goat industry, as there are multiple voices at the table who are not talking together.

- 3. Lack of a strategic and financial plan
- Currently the CNGF operates without a formal strategic plan and without a plan for long term financial sustainability.
- The CMGA Board of Directors sent a letter to the CNGF in 2013 expressing its concern with the CNGF's lack of direction and requesting that until a formal strategic plan is in place, that all of the CNGF's limited resources be allocated to complete a national traceability program that works for the goat industry.
- A positive movement is that the CNGF currently has a funding proposal in progress to complete a formal strategic plan and to determine options to improve its financial position.

SUMMARY OF CURRENT CNGF INITIATIVES:

TRACEABILITY

A brief history of the CNGF traceability file:

- 2003-2004 CNGF was formed to conduct consultations across Canada with producers in respect to the formation of a national traceability program.
- 2004-2005 CNGF met with producers across Canada in respect to forming the national traceability program, which was met favourably by producers.
- 2004 CNGF joined the Canadian Livestock Identification Agency and began actively participating in IGAC consultation meetings.
- 2005-2007 CNGF implemented a traceability project, including a pilot project for identifiers. The project also included consultation with industry including processors as well as transportation and commercial venues such as sales arenas.
- 2007 the project decision points were submitted formally to CFIA.
- 2008-2009 funding was granted to find a national distributor for CNGF that was capable of bilingual correspondence and business transactions. CNGF worked with the Canadian Cattle Identification Agency (CCIA) to appoint them as our data provider.
- 2009 CNGF met with CCIA in Calgary, with the President and General Manager also attending. It was determined that CCIA could no longer provide service at the previous quote.
- 2009 CNGF met with Ketchum Manufacturing and an agreement was established with them as our national distributor.
- 2010 implementation of the national voluntary identification program was started using Ketchum as distributor.
- 2011-2012 work was done on a national communications strategy for the goat industry.

CNGF is now engaged in consultations on amendments to traceability regulations. For Phase 1 (Nov 2013-current), the CNGF submitted comments on the regulation and how they affect the goat industry, and also made requests for amendments. This is described below. A second round of consultation will take place in March/April 2014. The actual regulations will not be drafted until after this consultation process has been completed. AAFC's plan is for regulations coming into force in 2015, with a one year phase in/transition period. 2016 is AAFC's goal for having full implementation of mandatory traceability in the goat industry.

Key messaging from CNGF during Phase 1 of Consultation:

- 1. The cost of RFID tags relative to the value of goats is excessive
- 2. The cost of individual reporting and sighting individual animals relative to the value of goats is excessive.
- 3. An option for Non-RFID tags and lot movement reporting (reporting animal movement by groups) would decrease the cost of traceability implementation to producers.
- 4. In the goat industry there is no added revenue generated for producers from traceability implementation. As a largely domestic market, we do not have international buyers demanding traceability, nor do we have international buyers willing to pay premiums for age verified/hormone free/under thirty month/etc. animals for which traceability systems can help track through the value chain (and therefore generate a return). For this reason, traceability for goat producers is a matter of cost control rather than value adding.

A full version of the CNGF's response to government can be requested from Stuart. The CNGF is very engaged in government consultation on behalf of the goat industry. However, to find an actual indicator (tag) for the goat industry, the CNGF will likely need to seek assistance from provincial organizations and producers. Producer feedback on the Ketchum tags will be required in order to have the Ketchum tags 'grandfathered' in as an approved indicator. If you have used the Ketchum tags under the voluntary program and would like to have these tags 'grandfathered' in to avoid double tagging in the future, please complete and submit a tag assessment form found on the CNGF website at http://cangoats.com/admin/FileUpload/files/PDFs/CNGFTag-Assessment-Form-Final.pdf

SCRAPIE

On December 19, 2013, the CFIA confirmed to the CNGF that a goat from an Ontario goat herd had tested positive for Scrapie. Scrapie is a reportable disease in Canada as well as many other countries. Once a new Scrapie-infected goat herd is confirmed, the CFIA follows a set series of procedures in their investigation and disease control actions,

while maintaining the privacy of the owner of the infected goat herd.

CNGF has representatives on the Scrapie Working Group and National Scrapie Eradication Steering Committee to advocate for interests of goat owners.

STRATEGIC AND FINANCIAL PLANNING

With the CNGF having no formal strategic plan in place, the CMGA Board of Directors sent a letter to the CNGF in 2013 requesting that traceability be made priority. This letter expressed the CMGA's concern with the CNGF's ability to continue to adequately represent the Canadian goat industry. With limited resources, both cash and people, the expectation to complete a suite of national projects appears unreasonable. Until a formal strategic plan is in place, the CMGA encouraged the CNGF to focus all attention on traceability as the current priority of industry.

Since that time, the CNGF has found a potential funding source to develop a formal strategic and financial plan. A funding application is currently in progress and if successful that process will begin in 2014.

INDUSTRY COLLABORATION

Ontario Goat is currently not a member of CNGF and there has been little progress in developing a working relationship between the two organizations. While some dialogue has taken place, key issues like representation and strategic planning remain unresolved. As a small industry to begin with, having segmentation in our industry voices is a challenge for national issues. The CMGA has been vocal on the CNGF Board that this needs a resolution.

The CMGA acknowledges concerns with the operation of the CNGF and its ability to represent the national goat industry. However, the CMGA continues to support the efforts of the CNGF since a national voice is needed to address national industry issues. The CMGA continues to be active on the CNGF Board as we can better influence progress by being at the table. With work being completed on strategic and financial plans, we also need to ensure that engaged people are involved with CNGF, especially during the planning process. If you are a member of your provincial goat association and have an interest in industry development, I encourage you to contact your respective associations and discuss their level of involvement in the CNGF (whether member or not) and how you can get involved. We need the right people on the bus BEFORE we decide where it is going.

Production committee

by Anna Haupt

The production committee saw several members take advantage of CMGA run programs throughout 2013.

The Goat Herd Improvement Program was again available for free to anyone interested in participating. In 2013, 12 herds from across Canada participated in the program by submitting their kidding data, which is entered by producers in the spread sheets provided by the program. For the upcoming year the committee hopes to look at ways to continue the growth of this program by attracting new participants and encouraging current participants to continue. The committee recognizes the need to educate membership on how to use this program, which identifies the most productive animals within the herd, as a tool to help increase individual herd productivity.

Type Evaluation was again offered to members of the CMGA in 2013. In total 10 herds presented 236 animals for evaluation. Participants were from Quebec, Ontario and Saskatchewan. The production committee is currently looking into ways of increasing our number of classifiers, particularly in the eastern part of the country, in order to help with keeping the costs of the program down.

As a means of ensuring that the production committee continues to work on programs that will benefit the membership, several questions that asked for input specifically about CMGA programs were included in the 2014 Membership Survey. The input received from membership will be used to help direct the production committee and the board in general to ensure we continue to develop programs that will be effective and useful.

Once again it is hard to believe another year has come and gone in the CMGA and that means another show season has rolled around.

Most shows continue to struggle to make ends meet and show committees face challenges in attracting new participants, increasing entry numbers, and meeting financial requirements. Despite this, the shows that took place this past year were highly enjoyed and there is still a keen sense of enthusiasm from the breeders that continue to showcase their meat goats and promote the industry.

I have some great highlights to report as we look back at the 2013 CMGA shows.

GENERAL REPORT:

There were eight CMGA sanctioned shows in 2013 between the months of July and November. Looking at it provincially, three shows were held in Ontario, three in Quebec, one in Alberta, and one in Saskatchewan. A total of 416 animals were shown. One show that notably made a huge comeback in 2013 was the Toronto Royal Winter Fair which was not only the largest sanctioned show in 2013, but also saw significant growth compared to all previous years.

NATIONAL SHOWS:

There were two national shows held: the West National show was in Regina, SK at Canadian Western Agribition and the East National show was in Toronto, ON at the Royal Winter Fair.

CMGA SHOW CHAMPIONS:

Congratulations to the 2013 Canadian Show Champion recipients! Your hard work and dedication has paid off. Hats off to the following:

Purebred Doe: Galiman Adrenaline, André Lussier Percentage Doe: Pryme Painted Lady, Anna Haupt Purebred Buck: BBR Bullseye, Ferme Du Sillon

NEW PERMANENT CHAMPION:

Congratulations to Ferme Du Sillon, owners of the latest CMGA Permanent Champion Buck, BBR Bullseye. Bullseye was bred by Big Boer Ranch.

As we wrapped up the 2013 show season the CMGA Show Committee organized a call with the CMGA licensed judges and apprentice judges – all involved found it very productive. The purpose of the call was for judges to communicate their experieces from the past year with the board and for the board to gather information that can be used to help make shows more successful going forward. There is a lot that can be accomplished when we keep those lines of communication open and it was agreed that this would be an annual event, with the judges meeting with the CMGA show committee by teleconference following each show season.

As always, I have enjoyed spending time with fellow meat goat producers at the shows and look forward to the year ahead! I encourage seasoned show participants to help new breeders that are interested in trying their hand in the show ring. I would also like to encourage show committees to find ways to include youth and youth classes at your shows. The future of the industry is with our youth. Many of us were youngsters when we got started in this industry and it was the advice, encouragement, and knowledge of experienced breeders/mentors that helped us develop into the seasoned producers we are now. Pay it forward, help new aspiring producers, give them the confidence they need, and make sure our shows are positive venues for learning and success.

I encourage CMGA members to attend a show in 2014; it is a great way to promote meat goats... we are still such a new sector in agriculture and so many remain unaware of our industry. Shows are work, time, and effort but I always like to look at them as an investment in the industry. Never a show goes by that I don't speak with at least a handful of interested people that want to know about meat goats, how to raise them, and what the meat tastes like. Attending events to answer those questions surely helps our industry grow and increases our membership base. The more people that can be educated about meat goats, who then start shopping for chevon to put in their freezers, the better it is for all of our pockets in the long haul.

Good luck to you all in the year ahead!

2013 saw a membership increase over 2012 and the CMGA Board developed a questionnaire to help identify which programs are most important to members. We will be

evaluating current programs to measure their importance and to determine what more we can offer to meet our members' needs.

Youth committee

by Anna Haupt

There were no youth projects completed for 2013. In an effort to increase youth participation and promote awareness of CMGA sanctioned shows that offered youth specific classes during the 2013 show season, a letter was sent out to provincial 4-H Associations to outline the names, dates and locations of shows that included youth classes of any kind. The 4-H Associations were asked to forward the letters on to the appropriate volunteers and 4-H goat related clubs. For the upcoming year, we hope to continue to develop this relationship with 4-H in hopes that better communication can be established with 4-H goat clubs to encourage youth participation in the CMGA. Anyone who helps to run a 4-H

goat club or has youth interested in showing can contact the CMGA office for further information.

The CMGA realizes that encouraging youth participation in the association is an important step in ensuring a promising future for the association as well as the industry as a whole. In the upcoming year(s) the youth committee hopes to revamp the youth program, raise needed funds and investigate some new avenues for allowing youth to become more involved in the activities of the association. Stay tuned for details of exciting youth opportunities being rolled out in the next couple of years.

Translation committee

by Catherine Michaud

In 2013, translation of CMGA communications and documents has been a real challenge! The Translation Committee has been busy mostly with the translation of the Canadian Meat Goat Journal, but also with all documents pertaining to registration of Kiko goats. This year CMGA AGM is in Quebec, so all reports had to be translated before the AGM in order to be inserted in the proceedings. The 'Share Your Herd' sale catalogue also had to be overviewed to make sure all translations were done appropriately.

The translation of CMGA official communications is always a challenge because the team doesn't have a lot of members! Fortunately, this year, I still had a lot of help from Karen, our General Manager, but also from our Breed standard Committee members, Andre and Mario, to translate all necessary documents for our project about Kiko registration.

If you have skills in English to French translation, help is always most welcome!

The main focus of the Advertising and Promotion Committee for 2013 was the introduction of some new industry resource materials. One of the results of these efforts was the development of a new brochure that outlines the history, role and programs offered by the CMGA. This brochure can be used as a resource to inform new members about the association in an easy to follow format. The committee also updated a previous brochure that highlights the potential and opportunities within the Canadian meat goat industry. This brochure can be used as an informative tool to attract new members. Both brochures are available in hard copy from the CMGA office, as well as on the website.

Another initiative that was undertaken in 2013 was the development of the CMGA Boer Breeders Guide. This comprehensive guide provides all the necessary information for the registration of Boer goats in Canada, including topics like Boer breed standards, registration specifics, collecting hair samples, proper tattooing, breeding up and more. It also provides details on all CMGA programs as well as general information on the industry. This handy new resource is available for free online.

Through the later part of 2013 there were some problems with the CMGA website which caused the site to be down on several occasions. The site has since been redone and will soon be completely up and running to its full potential. The popular "Classifieds" section of the website is back up and we encourage all members to take full advantage of this free advertising service offered by the association. It is easy to do – simply contact the CMGA office with your text and photo and it will be posted for all who visit the site to see.

Several promotional items are in the works for 2014, including a roll up banner for use at association and industry events, and a meat cuts chart for members to use as a promotional and educational tool when dealing with goat meat customers.

Constitution committee

In accordance with Article XII of the CMGA by-laws:

"This constitution may be amended by a resolution at any Annual or Special Meeting of the Association by the affirmative vote of two-thirds of the members present voting in person or by proxy as stipulated in ARTICLE IV (1) (b). Notice of all proposed amendments shall be given to the President and/or General Manager in writing ninety (90) days in advance of a General Meeting. All proposed amendments will then be subject to a by-law review process by the Constitution Committee which shall

include, but shall not be limited to, consultations with Agriculture Canada. The Constitution Committee shall provide the Board with a report containing the results of its review and a copy of such report shall be sent to each of the said proposing members. Once reviewed and approved by the Board, in accordance with previously-established policy and procedures, amendments shall be included in the notice calling the General Meeting, otherwise the meeting shall have no power to deal with same."

No amendments to the CMGA by-laws were received from membership for 2014.

General Manager's report

MEMBERSHIPS & SUBSCRIPTIONS

Memberships and subscriptions for 2013 are shown below, with 2012 values in brackets:

- Active (includes Junior) 229 (217)
- Associate 22 (22)
- Subscriptions 5 (14)

As in 2013, the annual list of CMGA members will be included in the Summer issue of the Canadian Meat Goat Journal. Only those members who renew prior to May 15 can be published in the membership listing. The most current list of CMGA members is continually updated on the CMGA website.

BOER REGISTRATIONS

Registration figures for 2013 are shown below, with 2012 values in brackets:

- Purebred registrations (TR, R, CR, RCR) 975 (1047)
- Percentage registrations (GR) 310 (463)
- Transfers 1143 (1190).

KIKO REGISTRY

The new Kiko registry opened on January 1, 2014 and features discounted fees for all animals transferred from foreign herdbooks until July 31. The Winter 2014 Canadian Meat Goat Journal contains instructions on registering Canadian Kiko goats, as well as information on the Kiko breed in Canada and the CMGA Kiko Breed Standards. All of this information will soon be available on the CMGA website.

WEBSITE

We have experienced several problems with the website this year, and as a result have switched web hosts. We should have everything corrected and up to date soon. The Boer Breeders Guide is now available as a downloadable pdf on the site in both English and French – the Guide includes information on how to register Boer goats, as well as general information on other management. A Kiko Breeders Guide is in the works and will soon also be available.

The CMGA website also includes information about all of the CMGA's programs, including downloadable brochures and recipe cards, back issues of the Canadian Meat Goat Journal, and a downloadable version of the Members' Directory. Information is constantly being updated, so check back regularly!

NEW CMGA LOGO

Further to the mandate set at the 2011 Strategic Planning sessions, in 2013 the Board approved a new CMGA logo that is more inclusive and generic. This new logo is representative of the CMGA Vision: A long-term profitable Canadian meat goat industry where meat, dairy, and fibre interests work together locally, provincially and nationally for the growth and development of the meat goat industry.

To keep current with all CMGA happenings, I'd like to again remind all members to please be sure that I've got your email address on file – industry updates and time-sensitive events are frequently sent to the membership via email. Check the membership listing online (canadianmeatgoat.com/index.php/site/members) to see if your email address is listed correctly. If not, please let me know at info@ canadianmeatgoat.com.